

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 37 held on Monday 20<sup>th</sup> January, 2025

**CTC LEAF:** 65,755 packages of tea on offer met with a fairly good demand.

**BROKENS:** Good liquoring Brokens were quite a strong market and prices were mostly dearer following competition. Medium varieties met with little less demand and were about steady whilst plainer types were an easier market with more withdrawals. BLF teas were again selective in demand with quite heavy withdrawals.

**FANNINGS:** Good liquoring Fannings were a strong market and were firm to occasionally dearer. Medium varieties met with fair demand whilst plainer types were an easier market with more withdrawals. BLF teas were again selective in demand with quite heavy withdrawals.

**DUST:** 14,144 packages of tea on offer met with quite a good demand. Good liquoring Dusts met with a good demand and were generally firm to slightly easier in line with quality. Their Mediums continued to sell firm at easier

rates by Tk.3/- to Tk.5/- closely following quality. Plain/BLF Dusts met with a little less demand with more withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** There was a larger weight of tea on offer this week which comprised mostly of plainer varieties. Select few lines of good liquoring varieties met with more competition and prices were mostly dearer. Blenders once again lent good support and Loose tea buyers showed more interest in this week's sale.

Dusts were a fair market with slightly more withdrawals than last.

Our Catalogue: (Sale 37) Avg : Tk 197.79, Sold 54.25% ,  
(Sale 36) Avg : Tk 195.20, Sold 59.26%

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	230-240	220-230	Best	225-240	225-235	PD	200-255	200-285
Good	205-215	200-210	Good	215-220	210-220	RD	160-295	160-287
Medium	180-190	180-190	Medium	180-190	180-190	D	160-298	160-278
Plain	160-170	160-170	Plain	160-170	160-170	CD	160-258	163-261
BLF	160-162	160-162	BLF	160-162	160-162	BLF	160-169	160-168

Exchange Rates 20<sup>th</sup> January, 2025 Sterling Pound 147.7727 Dollar: Tk. 121.0000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Ruthna	BOP(S)	10	290/-	GT
Fannings	*Amrail	PF	30	270/-	AKT/Meghna
Clonal Brokens	Amtali	GBOP(S)BT2	10	411/-	PA
Clonal Fannings	Amtali	DMPF(BT2)	10	347/-	GL
RD/PD (incl.Clone)	Kedarpur	RD(BT1)	10	337/-	AKT
D (incl.Clone)	*Madhupur	D(BT1)	10	298/-	Meghna
CD (incl.Clone)	*Baraooora	CD	30	258/-	Salim/HRC/Nijhum

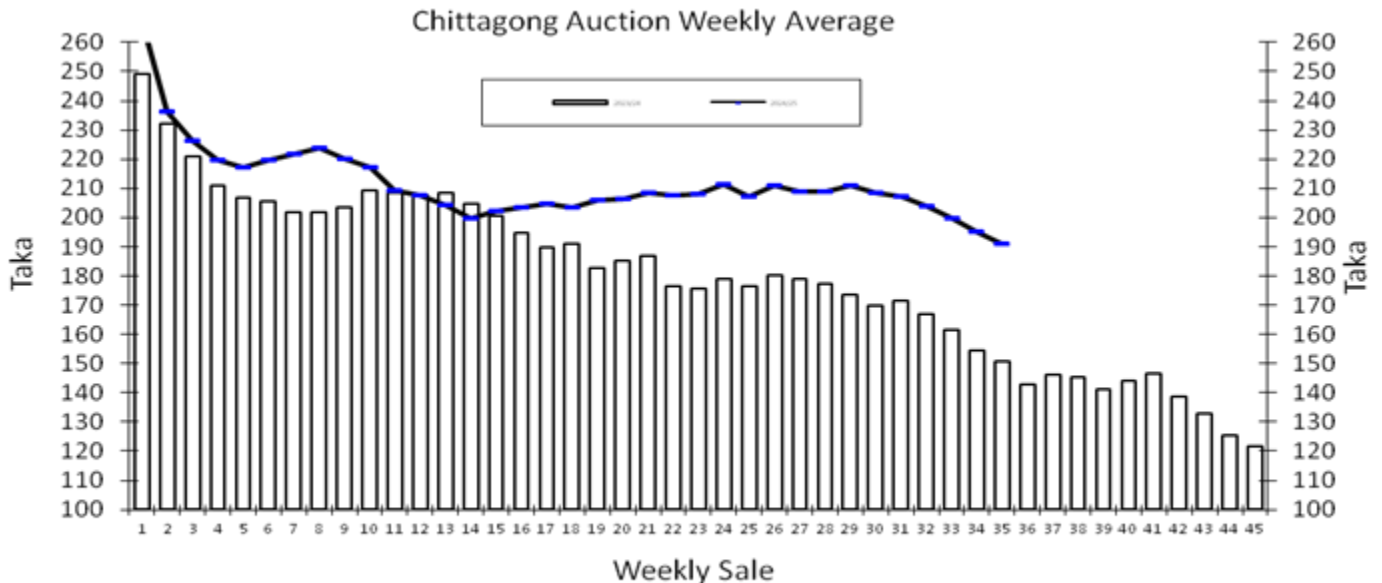
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 37) Season 2024-25		Season 2023-24		Next Sale (Sale 38) Season 2024-25		Season 2023-24	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	65,755	3,281,174.5	64,224	3,204,778	63,400	3,163,660.0	67,306	3,358,569.4
Dust	14,144	705,785.6	16,789	837,771	13,057	651,544.3	16,617	829,188.30
<b>Total</b>	<b>79,899</b>	<b>3,986,960.1</b>	<b>81,013</b>	<b>4,042,548</b>	<b>76,457</b>	<b>3,815,204.3</b>	<b>83,923</b>	<b>4,187,757.70</b>

Chittagong Auction Average - Sale 36

(Season 2024/25): Tk 188.84 & (Season 2023/24): Tk 142.98 & (Season 2022/23) :Tk 195.90



## Quantities of Teas Sold &amp; Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25			(+/-) Season 2023/24		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,002,332.2	135.99	1,441,271.2	184.62	56,875,447.5	77.5%	180.32	53,628,232.2	79.45%	205.47	-3,247,215.3	25.15
CTC DUST	453,162.3	173.05	435,919.5	206.27	14,610,846.9	22.5%	207.51	13,863,436.7	20.28%	221.87	-747,410.2	14.36
Sub-Total	2,455,494.4	142.83	1,877,190.7	189.65	71,486,294.4	99.9%	185.87	67,491,668.9	99.73%	208.84	-3,994,625.5	22.97
Orthodox	499.0	850.00	0.0	0.00	499.0	0.0%	850.00	337.3	0.00%	1,106.55	-161.7	256.55
Total	2,455,993.4	142.97	1,877,190.7	189.65	71,486,790.4	99.9%	185.87	67,492,006.3	99.73%	208.84	-3,994,784.2	22.97
Green Tea	20.0	900.00	0.0	0.00	3,437.0	0.0%	792.51	13,077.9	0.00%	661.44	9,640.9	-131.07
Olong Tea	0.0	0.00	0.0	0.00	7.0	0.0%	1,250.00	0.0	0.00%	0.00	-7.0	-1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	20.5	0.0%	1,250.00	49.1	0.00%	1,228.71	28.6	-21.29
Total	2,456,013.4	142.98	1,877,190.7	189.65	71,490,257.9	99.9%	185.90	67,505,133.3	99.74%	208.93	-3,985,124.7	23.03
Other (s)	0.0	0.00	29,807.5	137.99	210,098.0	0.1%	118.20	511,598.9	0.26%	126.00	301,500.9	7.80
G.Total	2,456,013.4	142.98	1,906,998.2	188.84	71,700,355.9	100.0%	185.71	68,016,732.2	100%	208.31	-3,683,623.8	22.60

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25			(+/-) Season 2023/24		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	44,248.0	65.06	0.0	0.00	104,345.5	0.02%	88.18	14,235.5	0.27%	221.18	-90,110.0	133.00
Internal	2,411,765.4	142.99	1,906,998.2	188.84	71,596,010.4	99.98%	185.72	68,002,496.7	99.73%	208.31	-3,593,513.7	22.59
Grand Total	2,456,013.4	142.98	1,906,998.2	188.84	71,700,355.9	100%	185.71	68,016,732.2	100%	208.31	-3,683,623.7	22.60

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up to Month			
		2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023
Bangladesh	October	11.38	14.59	14.92	0.3	75.21	83.58	76.67	-6.91
North India	October	141.9	169.25	174.38	5.1	950.9	981.32	923.4	-57.88
South India	October	18.8	19.01	24.22	5.2	194.4	197.18	188.7	-8.51
All India	October	160.7	188.26	198.60	10.3	1145.3	1178.5	1112.1	-66.40
Sri Lanka	October	18.6	23.03	21.49	-1.5	211.4	216.4	217.71	1.27
Kenya	August	35.9	45.57	38.62	-7.0	340.1	363.9	402.75	38.84

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

## OTHER MARKETS

**KOLKATA SALE 03- 15<sup>th</sup> JANUARY, 2025**

There was good demand. Bulk of the offerings were irregularly easier following a seasonal decline in quality. M/s Tata Consumer showed more interest on medium categories in the leaf sale and were active on liquoring Assams in the dust sale. Exporters showed interest on larger brokens. Local buyers operated on clean, well-made varieties.

Tea Category	Price Range USC
BEST ASSAMS	324-370
GOOD ASSAMS	254-324
MED ASSAMS	185-243
GOOD DOOARS	231-243
MEDIUM DOOARS	185-231
PLAINER DOOARS	162-185

**SILIGURI SALE 03- 15<sup>th</sup> JANUARY, 2025**

Good demand at irregular & easier levels following quality. Well- made sorts fetched better enquiry. DUST: Good demand at steady to easier levels. All sections were active. All sections were active.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	208-318	202-306	220-266
Medium/ Better Medium	179-202	173-197	173-214
Common / BLF	133-173	133-168	139-168

**COONOOR SALE 03- 17<sup>th</sup> JANUARY, 2025**

MARKET: - The total CTC leaf teas sold this week was 84.74% (1203530.83kgs) of the total offering of 1420340.75Kgs. BEST: - There were no larger broken offerings in this segment, whilst the other grades continued to meet with good demand with prices closely following both quality and competition. Regional packeteers along with local buyers were active in this segment. Major blenders and exporters were rather quiet. Major blenders were selective along with the other internal buyers. BUYING PATTERN: - The major blenders reduced their purchases compared to previous weeks and their off take was only 47.65% of the total CTC leaf sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	NQ	178	139-162	127-138	118-125
Medium Brokens	214-290	168-197	146-158	136-147	133-135
Smaller Brokens	231-290	187-220	148-158	139-147	135-138
Fannings	225-249	194-197	148-171	136-147	129-135

**MOMBASA SALE 02- 13<sup>th</sup> /14<sup>th</sup> JANUARY, 2025**

Good general demand prevailed for the 178,078 packages (12,095,681.00 kilos) on offer with 23.89% unsold.

CTC QUOTATIONS	BP1 – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	295 – 446	329 – 420	322 – 422	321 – 380
Good	291 – 382	308 – 364	320 – 343	295 – 332
Good Medium	282 – 361	305 – 344	260 – 343	290 – 328
Medium (KTDA)	167 – 264	140 – 312	140 – 300	139 – 299
Medium (Plantations)	152 – 272	165 – 240	165 – 284	187 – 224
Lower Medium	134 – 222	124 – 188	118 – 199	117 – 181
Plainer	098 – 163	070 – 132	080 – 146	092 – 150